Building Business Acumen for Trainers: Skills to Empower the Learning Function

Terrence L. Gargiulo, Ajay Pangarkar, Teresa Kirkwood, Tom Bunzel

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As a training and development or human resource professional, do you have the knowledge, skills, and experience you need to become an indispensable strategic partner within your organization? *Building Business Acumen for Trainers* provides step-by-step practical advice on business practices guaranteed to win the support, respect, and attention of your organization. Written for both new and seasoned professionals, this essential resource will show how to put into practice the three critical areas of business acumen:

- Finance skills
- Partnering skills
- Communication skills

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